



Interim Executive Case Study CFO Placement

A company in the computer retail business had a CFO who was unexpectedly vacating his position due to a family matter. This company was in the midst of preparing presentations to potential investors that were to occur in the coming weeks. The CEO urgently needed an experienced CFO to support him during these presentations. Familiar with Stephen James Associates (SJA) from a previous successful relationship, the CEO contacted SJA for help.

During the course of the conversation between the client and SJA, it was outlined that along with the day-to-day functions and expectations of a CFO, the company needed to raise capital in order to expand the business. It was paramount that SJA find an interim professional with extensive experience presenting to potential investors. This was an extremely time sensitive project.

SJA located three potential candidates who met the requirements. A final candidate was selected who had served as CFO for a start-up and had done the "road show" presenting to private equity firms, including one of the largest private global investment firms.

An interview was scheduled the next day. After meeting with SJA's exemplary candidate, the client engaged his services the following day.

Within 48 hours of receiving the client request, SJA was quickly able to meet the company's interim executive needs.

About Stephen James Associates

Stephen James Associates is a professional recruitment firm that works relentlessly on behalf of its clients and candidates, cultivating an elite network of professionals in the fields of accounting and finance, banking, human resources, sales and marketing. A part of Allegis Group, the largest recruitment company in the U.S, SJA has an established presence in Florida, Kansas, Maryland, Massachusetts, New Jersey, North Carolina, Ohio, Pennsylvania, Virginia and Washington D.C. For more information, visit us on the web at www.stephenjames.com.

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