



Interim Executive Case Study Technical Accountant Placement

A Fortune 1000 real estate finance and investment management company was in need of a technical accountant to assist with both month end and quarter close responsibilities. They were short staffed and having difficulties meeting their deadlines. Familiar with Stephen James Associates (SJA) from a previous candidate placement, they contacted SJA for help.

The company required an accountant with experience in bond accounting. Since bond accounting is very complex due to the amortization schedules and ever changing values of the assets, SJA knew it would be a challenging assignment.

SJA searched for potential candidates from every available source. A professional was quickly located who had worked for a large publicly traded company in the reinsurance industry. SJA knew that technical skills in the reinsurance market are sometimes transferable to bond accounting.

After the client reviewed the candidate's qualifications, he was hired to start the next day. Although an interview typically occurs before the hire takes place, it was omitted in this process. SJA was able to locate a professional with the skills that no other search firm came close to matching.

Within 24 hours of receiving the client request, SJA was quickly able to meet the company's interim executive needs. SJA continues to fill positions within this company.

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About Stephen James Associates

Stephen James Associates is a professional recruitment firm that works relentlessly on behalf of its clients and candidates, cultivating an elite network of professionals in the fields of accounting and finance, banking, human resources, sales and marketing. A part of Allegis Group, the largest recruitment company in the U.S, SJA has an established presence in Florida, Kansas, Maryland, Massachusetts, New Jersey, North Carolina, Ohio, Pennsylvania, Virginia and Washington D.C. For more information, visit us on the web at www.stephenjames.com.