

Investment Professional Recruitment Services

Stephen James Associates is an elite search firm with a practice exclusively dedicated to recruiting deal professionals for alternative investment firms throughout the country.

We place professionals at the following levels:

Analyst
Associate
Senior Associate
Vice President
Principal

We concentrate on the following areas:

Venture Capital
Growth Equity
LBO Funds
Fund of Funds
Secondary Funds
REITs
Mezzanine and Debt Funds

Private Equity & Investment Management Services

By working in the talent acquisition industry for more than two decades, Stephen James has the knowledge and experience to successfully navigate through the dynamics of the employment market. We've established our business model to be the utmost effective for clients and candidates alike. Our search consultants are the main point-of-contact for both parties, which works in favor of all involved.

Extensive Sourcing Network

Unlike many traditional recruiting methods, Stephen James Associates' direct sourcing capabilities are national in scope and comprehensive in application, so we can introduce our clients' opportunities to the best candidates for the position, not just the candidates that are available.

Our Recruitment Process

Our search services are distinctive due to our commitment to specialization. Through our understanding of the investment management professional, Stephen James Associates' expertise ensures that we deliver the perfect employer/professional match.

We begin our client relationships by building a success profile. This profile allows us to thoroughly understand the core talent that comprise your organization, the unique characteristics of your corporate culture, and the type of individuals that thrive in your environment. The success profile serves as a blueprint for our success, and ultimately, yours. We also rely on meticulous processes to get to know the candidates we place, their credentials, level of expertise, and professional aspirations. This enables us to ensure a mutually beneficial relationship for both parties.

Expertise Rooted in History and Experience

Stephen James Associates is part of the Allegis Group network of human capital management and employment services companies. Collectively with sibling operations, Allegis Group is the largest recruitment organization in the United States and the sixth-largest worldwide. Founded in 1983, Allegis Group and its companies are privately held and have more than 260 offices across the globe.